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Technology *focus*

QUARTERLY MICROSOFT DYNAMICS NEWS AND EDUCATIONAL INFORMATION



This quarterly newsletter is brought to you by the Sales & Consulting Departments of ACE Microtechnology. Its purpose is to highlight pertinent industry solution developments, technical information, events, and resources. We also aim to provide our clients with a deeper connection to our team at ACE. If this newsletter was forwarded to you and you do not wish to be on our distribution list, please email to unsubscribe at slooby@acemicrotech.com.

Executive

Now that summer is ending, the kids are back in school, and there is a change of seasons upon us, it only seems fitting to take a moment to reflect. First item of business is to thank you for your business because our highest goal and priority is to ensure that you get the most productivity from your investment in Microsoft Dynamics. Simply put, you are the reason we are here.

It is an exciting time to own a Microsoft Dynamics solution and many exciting development and opportunities are in the works. Many of you are already experiencing the benefits of Microsoft SQL Reporting Services and Microsoft Windows SharePoint Server. These technologies compliment your Dynamics solution and extend your solution, providing additional capabilities from reporting to document management, integrated to ensure maximum benefit to your organization.

We are also seeing much more activity with many of you now implementing document imaging with your Dynamics GP solution. Please contact Susan Looby

Corner

(slooby@acemicrotech.com) with questions about document imaging if you would like to go paperless.

Around the corner, in April, Convergence, Microsoft's Annual Customer Event is coming to Atlanta. Please see the link to learn more information. ACE is planning a customer appreciation event and we hope to see all of you there!

After Convergence, Microsoft will be launching Dynamics GP version 11. Convergence will provide a wonderful opportunity to preview version 11 and learn more about maximizing your investment in Dynamics GP.

Please take a few moments to read through the newsletter, pick up some tips and tricks, and review a fantastic companion product for Dynamics GP.



Follow us online:



THE ACE TEAM

Tips & Tricks

Here are a few miscellaneous suggestions to get the most from your Dynamics GP system.

Tip #1: Store Favorites in your Start Up Folder

By storing one of your SmartList favorites in your start-up folder, your customized view of your data will appear upon logging in. Here's how to set it up.

From the navigation pane:

- Select the Shortcut Folder
- Click "Add"
- Select a SmartList Favorite
- Select your personal favorites from the list
- Click "Add"
- Click "Done"

The next time you log in, the SmartList will appear in the first window that opens.

Tip #2: Displaying Distributions in Payables Documents

Want to run a report that displays all of the distributions for a payables document and can be easily exported to Excel? Here are the instructions to do just that using SmartList.

- Open SmartList.
- Open the Account Transactions folder.
- Click on the Columns button.
- Click Add.
- Add the following columns:
 - a. Originating Master ID
 - b. Originating Master Name
 - c. Originating Document Number
 - d. Originating Posted Date
 - e. Any other columns you want to see
- Enter the search criteria: Series = Purchasing.
- Click on Order By and insert Originating Master ID.
- Insert Originating Document Number.
- Close the Search window.
- Click Favorites and save the search.
- Click Excel.

This will display a distribution breakdown of all payables transactions. It will have one row for each distribution and for each transaction.

Tip #3: Using SmartList to analyze General Ledger Activity

You can use SmartList to analyze General Ledger activity. With a few simple steps you can view details on accounts payable transactions in a specific General Ledger account for a specific period of time. Here's how:

- In SmartList, open Account Transactions.
- Click on the Columns button and then Add.
- Add the following Columns: Originating Master ID, Originating Master Name, Originating Document Number, and Series.
- In Row 1 of the Search Window, select Series "is equal to" Purchasing.
- In Row 2 of the Search Window, select Account Number "is equal to" and enter the account number you want to analyze.
- In Row 3 of the Search Window, select Trx Date "is between" and enter the beginning and ending period dates you want to analyze.
- Click OK to view the details of the Accounts Payable transactions, including Vendor ID, Vendor Name and Document Number.
- Save as a Favorite.
- From here you can click the Go To button and drill back to the GL summary or detail inquiry window, which will allow you to return to the originating transaction.

For future months, you can edit the Favorite to change the period dates.



SAVE THE DATE!!!!

April 25 – 28, 2010

Georgia World Congress Ctr
Atlanta, Georgia

The ACE Team is very excited about Convergence coming to Atlanta next year. We are in the process of planning a special customer event and will let all of you know the plans as the date draws closer.

Here's what one of ACE's customers had to say about her experience at the 2009 Convergence.

"This year was my first experience attending the Convergence conference in New Orleans. I have been a heavy user of Microsoft Dynamics Great Plains for years and have to say I was thrilled with the learning opportunities provided at the conference. The sessions and being able to speak with the support personnel enabled me to greatly enhance my performance. Seeing demos and speaking with the various vendors about products will result in greater automation thus increased efficiency and a healthier bottom line.

I absolutely cannot wait until next year's Convergence!"

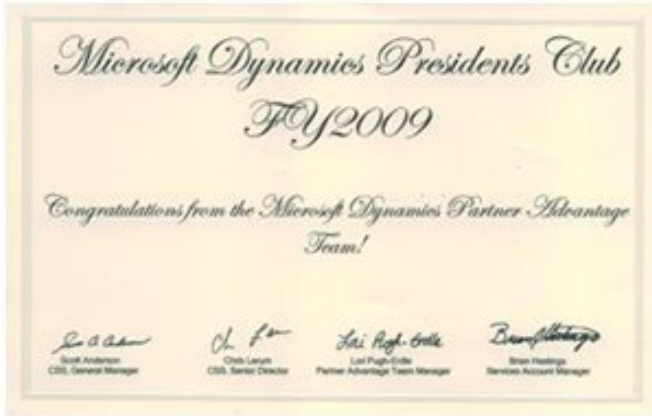
See you there!

<http://www.microsoft.com/dynamics/convergence/atlanta10/default.aspx>

Support Update!

When you need support from your consultant, in addition to e-mailing the consultant or calling the consultant, please ALWAYS email Susan Looby (slooby@acemicrotech.com). This ensures you receive the service you need if your consultant is out of pocket!

ACE NAMED TO 2009 MICROSOFT DYNAMICS PRESIDENT'S CLUB



ACE Microtechnology, Inc. (ACE) has been named to the 2009 Microsoft Dynamics President's Club for 2009, receiving recognition from Microsoft Corporation for its dedicated commitment to customers.

This honor reflects ACE's success in extending the Microsoft Business Solutions platform to drive business advantages in companies worldwide. "Microsoft is proud to congratulate ACE Microtechnology, Inc. on being named to the 2009 Microsoft Dynamics President's Club," said Doug Kennedy, vice president, Microsoft Dynamics Partners. "This accomplishment is a result of ACE's demonstrating unparalleled commitment by investing in the success of Microsoft Dynamics, our customers and solutions."

"We are pleased to be named to the President's Club. This award place in our products and services. We are extremely proud of all our staff who delivers exceptional sales, implementation and support to our clients using the Microsoft Business platform: Microsoft Dynamics GP, Business Intelligence, and Microsoft Office SharePoint," said Susan Looby, Vice-President, ACE Microtechnology, Inc.

THANK YOU TO ALL OF OUR WONDERFUL CLIENTS FOR HELPING ACE ACHIEVE THIS HONOR!

ACE FOCUSES ON DISTRIBUTION

Through the years, ACE has built deeper expertise through the experience of working with our customers in specific vertical industries. As ACE grows and evolves as a company, we annually reflect on the customers we serve and how we can better serve our existing clients and those we will partner with in the coming years.

Over 60% of ACE's clients are in the distribution industry and through serving you, we have built deep distribution industry experience. It also helps that many of our consultants and our principals served distribution companies in prior companies. As a result of our work with you, we continue to build expertise and intellectual property that allows us to help you gain the most from your investment in Microsoft Dynamics.

Look for more to come on some terrific reporting capabilities that can be achieved leveraging Microsoft SQL Reporting Services!

PROMOTIONS!

MODULE PROMOTION: Existing Microsoft Dynamics GP customers will receive a discount when purchasing add-on modules. When you buy 2 add-on modules, get the 3rd add-on module for 50% off. **Expires: December 23, 2009.**

https://mbs.microsoft.com/customersource/newsevents/news/generalnews/h110_AddModuleOffer

LICENSE MODEL TRANSITION: For a limited time, Microsoft Dynamics ERP customers having between 1 and 10 ERP users receive up to **30% discount on the License Model Transition fee** when transitioning to Business Ready Licensing. In addition, customers can

CONSIDERING DYNAMICS?

If you are considering a Dynamics solution, please join ACE at the Microsoft Alpharetta office on Thursday, October 22nd, 2009 from 8:30 a.m. to 12:15 p.m. to see highlights of the most popular Microsoft Dynamics solutions.

The event is intended to provide you additional education and insight on Microsoft Dynamics ERP solutions. There will be product demonstrations and personnel on hand to answer any questions you may have.

[Click here to register.](#)

REFERRAL PROMOTION!

ACE is offering a \$500 credit for professional services for any referral of a new client that closes, subject to guidelines provided by ACE.

Call or email for more details at slooby@acemicrotech.com or 404-663-7330.

ANNOUNCEMENTS



The ACE Team would like to welcome the following new clients:

- **IPIC Entertainment** based in Fort Lauderdale, FL.
- **Goldin Swifti.** based in Bremen, GA.
- **Alarm Monitoring** based in Lilburn, GA.
- **Professional Photographers of America** based in Atlanta, GA.

Companion Solutions

Here is a powerful Companion Solution that integrates to Dynamics GP.



The Closer for Microsoft Dynamics GP is the one tool for reconciling your sub-ledgers to your General Ledger. The Closer not only identifies your transactions that are out of balance – it explains their root cause. Whether its GL distributions posted to the wrong period or Journal Entries to your Control Account – The Closer will catch the errors. Balancing your books has never been easier!

Are your books out of balance and you can't figure out why?

“The Closer” will make your closing process easy & painless. Trying to manually find and reconcile the transactions that keep your ledgers from balancing is difficult to do in Great Plains. “The Closer” will identify & define the issues with any transactions that are impacting your ability to have balanced ledgers in Great Plains.

With The Closer you can:

Remove uncertainty & learn to trust your GP information. Facilitate the audit process with clean information.

Stop the “write off” of unexplained variances.

For additional information, please contact Susan Looby at slooby@acemicrotech.com or via phone at 404-663-7330.



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The ACE team is committed to our mission to deliver products and services that enable your success! Please remember that referrals are always appreciated!